The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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10/84

CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	169	1443	$1547	$1621	$1792	$1565	$1250	687	6459	$1589	$1627	$1750	$1583	$1458
Business—General (incl. Mgmt.)	187	1507	1497	1570	1925	1417	1166	408	4249	1516	1555	1958	1458	1150
Marketing & Distribution	98	634	1477	1489	1833	1417	1200	164	1677	1497	1485	1833	1483	1170
HUMANITIES & SOCIAL SCIENCES														
Humanities	114	433	1569	1520	2108	1561	1000	151	760	1550	1477	2125	1500	1000
Economics[2]	98	420	1949	1717	2500	2000	1442	138	701	1858	1665	2500	1825	1416
Other Social Sciences	170	603	1719	1482	2250	1685	1166	207	1047	1667	1452	2250	1650	1045
ENGINEERING														
Aeronautical	3	134	2194	2166	*	*	*	8	406	2167	2153	*	*	*
Chemical	74	638	2237	2272	2425	2323	2050	283	2096	2273	2285	2425	2315	2083
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	95	443	1955	1890	2350	1967	1600	172	1164	1898	1897	2300	1875	1500
Electrical (incl. Computer Engrg.)	493	3525	2173	222	2400	2235	1875	985	10330	2183	2213	2400	2236	1875
Geological	1	20	3166	2056	*	*	*	1	67	3166	2041	*	*	*
Industrial	64	419	2073	2065	2305	2128	1675	166	1146	2110	2102	2316	2171	1800
Mechanical	296	1659	2179	2185	2400	2225	2000	674	4959	2184	2190	2387	2210	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	20	128	2186	2192	2333	2192	2050	86	374	2213	2213	2350	2208	2083
Mining	+	11	+	2164				12	46	1791	2073	*	*	*
Nuclear (incl. Engrg. Physics)	7	34	2114	2165	*	*	*	16	101	2137	2199	*	*	*
Petroleum	+	98	+	2405				7	415	2431	2464	*	*	*
Engineering Technology	25	224	2072	2063	2300	2075	1750	61	846	2067	2078	2300	2075	1950
SCIENCES														
Agricultural Sciences	13	155	1338	1398	*	*	*	30	339	1297	1418	1583	1255	1030
Biological Sciences	18	54	1474	1418	*	*	*	30	120	1495	1402	2000	1392	1050
Chemistry	19	65	1707	1663	*	*	*	37	193	1749	1756	2083	1850	1040
Computer Science	145	1295	2059	2057	2293	2125	1735	328	3773	2041	2046	2280	2100	1666
Health (Medical) Professions	76	157	1611	1567	1900	1663	1408	117	360	1626	1576	1950	1660	1333
Mathematics	42	230	1975	1968	2300	2000	1500	99	533	2008	1950	2292	2083	1500
Other Physical & Earth Sciences	5	99	1845	1953	*	*	*	25	232	1728	1900	2300	1700	1041
Totals	2232	14428						4892	42393					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	175	1503	$1573	$1625	$1792	$1583	$1300	701	6546	$1592	$1626	$1750	$1583	$1458
Business Administration	142	780	1564	1535	2100	1500	1150	302	2055	1548	1537	2083	1500	1041
Communications	57	188	1501	1429	2000	1412	1000	80	326	1576	1493	2166	1583	1000
Community & Service Orgs. Work	9	70	1183	1193	*	*	*	19	166	1222	1263	*	*	*
EDP-Programming/Systems	236	1546	2012	2048	2333	2140	1500	450	4311	2012	2040	2292	2107	1500
Engineering	905	6667	2167	2193	2385	2215	1825	2192	20169	2175	2195	2396	2225	1825
Farm & Natural Resources Mgmt.	5	51	1410	1402	*	*	*	13	108	1319	1379	*	*	*
Finance & Economics	143	657	1962	1742	2417	2000	1416	167	1397	1907	1677	2375	2000	1408
Health (Medical) Services	84	187	1552	1523	1875	1583	1200	133	424	1590	1530	1950	1600	1183
Manufacturing &/or Industrial Oprs.	28	313	2164	2047	2425	2238	1917	70	945	2094	2027	2425	2183	1685
Mathematics/Statistics	25	167	1721	1840	2208	1750	1425	60	410	1861	1870	2208	1896	1425
Merchandising/Sales Promotion	156	663	1448	1422	1834	1375	1166	216	1550	1458	1412	1917	1405	1166
Personnel/Employee Relations	5	67	1264	1564	*	*	*	12	197	1358	1509	*	*	*
Research—Non-Scientific	41	177	1827	1744	2500	1800	1200	52	296	1768	1746	2500	1708	1083
Research—Scientific	46	256	1882	1907	2375	1960	1250	101	729	1920	1949	2450	1960	1250
Rotational Training—Non-Technical	56	291	1651	1439	2250	1541	1200	80	650	1646	1418	2208	1542	1200
Rotational Training—Technical	23	84	2121	2000	2350	2167	2000	44	285	2142	2070	2300	2175	2000
Sales—Non-Technical Degree	62	605	1652	1544	2000	1646	1416	153	1540	1586	1525	1967	1583	1250
Sales—Technical/Scientific Degree	34	156	2061	1941	2250	2100	1800	47	289	2053	1957	2300	2100	1675
Totals	2232	14428						4892	42393					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	90	+	$1962				8	398	$1866	$1933	*	*	*
MBA (Non-Technical Undergraduate)	45	744	$2177	2413	$3000	$2083	$1500	74	1933	2106	2375	$2850	$2083	$1625
MBA (Technical Undergraduate)	9	168	2496	2546	*	*	*	23	472	2538	2541	3200	2500	2080
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	79	1500	2302	*	*	*	8	249	1984	2279	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2092				5	53	2008	2223	*	*	*
Administration (incl. Public, Hospital, etc.)	8	28	2114	2012	*	*	*	9	41	2051	1929	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	8	22	1835	1688	*	*	*	14	47	1604	1561	*	*	*
Social Sciences	2	38	1250	1628	*	*	*	14	90	1342	1648	*	*	*
ENGINEERING														
Chemical	20	85	2574	2544	2750	2541	2416	45	240	2678	2557	3170	2585	2416
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	34	2371	2127	*	*	*	6	137	2061	2227	*	*	*
Electrical (incl. Computer Engrg.)	4	260	2502	2617	*	*	*	20	838	2611	2584	2800	2600	2408
Industrial	1	15	2650	2529	*	*	*	5	101	2602	2504	*	*	*
Mechanical	16	140	2579	2525	*	*	*	39	478	2471	2524	2691	2533	2081
Nuclear (incl. Engrg. Physics)	+	+	+	+				2	32	2325	2471	*	*	*
SCIENCES														
Chemistry	2	14	2288	2085	*	*	*	15	54	2373	2228	*	*	*
Computer Science	14	148	2312	2507	*	*	*	28	470	2291	2505	2650	2283	1666
Geology & Related Geological Sciences	+	6	+	2320				7	61	1946	2440	*	*	*
Mathematics	1	20	2416	2517	*	*	*	3	78	2205	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	13	+	2565				10	62	2405	2480	*	*	*
Totals	133	1911						335	6034					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	25	282	$2753	$2733	$3200	$2833	$2233	29	730	$2676	$2694	$3200	$2583	$2083
MBA - Tech Undergraduate	9	82	2921	2668	*	*	*	12	207	2781	2778	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	28	368	2740	2760	3200	2750	2284	29	880	2746	2768	3200	2750	2284
MBA - Tech Undergraduate	17	130	2847	2891	*	*	*	17	293	2847	2896	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	12	278	3101	2943	*	*	*	15	615	2854	2818	*	*	*
MBA - Tech Undergraduate	9	89	2662	3043	*	*	*	9	154	2662	3004	*	*	*
Totals	100	1229						111	2879					
ENGINEERING														
Chemical	15	56	$2987	$3156	*	*	*	40	163	$3169	$3239	$3500	$3292	$2916
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	3516	3057	*	*	*	2	21	3566	3108	*	*	*
Electrical (incl. Computer Engrg.)	+	35	+	3558				4	133	3383	3430	*	*	*
Mechanical	7	14	3006	3157	*	*	*	10	43	3108	3199	*	*	*
SCIENCES														
Chemistry	15	99	2956	2947	*	*	*	29	282	2941	2960	3100	2960	2584
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	14	+	3187				2	38	2417	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	3	12	3312	3287	*	*	*	4	31	3338	3212	*	*	*
Physics	+	17	+	3250				3	62	3055	3201	*	*	*
Totals	41	254						94	773					

DOCTORAL DEGREE CANDIDATES

[1] Years of previous full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1576 1708 1414	120	1483	14	1302	9	1592	2	1520	1	1600	2
BUSINESS - GENERAL			1609 2125 1250	52	1334 1667 1166	59	1540	9	1350	1	1567	8
MARKETING/DISTRIBUTN			1427	7	1380 1666 1200	48	1704	11			1250	1
HUMANITIES	1779	10	1704	17	1328 1841 1000	39	1898	17	1908	3		
ECONOMICS	1652	15	2064 2500 1442	38	1473	6	1938	5	1850	2		
OTHR SOCIAL SCIENCES			1891 2200 1408	57	1346 1600 1000	29	2052	10	1932	4	1500	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2194	3				
CHEMICAL							2225	8			1875	1
CIVIL -CNSTR/SAN/TRP	2102	8	2209	4			2156	9	2500	1	1810 2100 1500	20
ELECTRICAL -COMPTR	2073	4	1792	2			2215 2425 2075	324	2298	7	2190	3
GEOLOGICAL												
INDUSTRIAL	1959	2	1821	2	2014	9	2115 2275 2000	23	2123	5	1930	3
MECHANICAL	2125	1	2000	2	2000	1	2207 2375 2050	119	2279 2467 2026	33	2165	7
METALLURGICAL							2150	3	2331	4		
MINING												
NUCLEAR -ENGRG PHYS							2206	4				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2134	5	2325	2	1750	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			886	1	1667	2						
BIOLOGICAL SCIENCES					1333	1						
CHEMISTRY					1600	1	1915	3				
COMPUTER SCIENCE			1700	8	1986	3	2160 2308 2041	71			2117	4
HEALTH (MED) PROFSNS												
MATHEMATICS	2025	2	1933	9	1899	2	2165	14	1750	1		
OTHR PHYSCL/EARTH SC							2308	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1756	4					1625	1	1416	1	1588	2
BUSINESS - GENERAL	1900	6	1561	4	1617	6	1693	8	1689	3	2025	1
MARKETING/DISTRIBUTN	1507	6	1800	5	1494	4	1648	6	1437	2		
HUMANITIES	1817	5	1833	1			1666	1	1250	1		
ECONOMICS	1800	4	1862	3	2045	3						
OTHR SOCIAL SCIENCES	1769	8			1415	5	1541	1	1200	1	1900	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2325 2375 2275	41	2183	3	2425	2	2171	2	2175	2	2384	6
CIVIL -CNSTR/SAN/TRP	2174	9	2279	2	2075	2			1900	4	2475	1
ELECTRICAL -COMPTR	2245	10	2149 2335 2050	52	2375	1	2200	2	2190	10	2133	1
GEOLOGICAL												
INDUSTRIAL	2130	1	2208	3	2183	1	2050	3	1804	4		
MECHANICAL	2288 2375 2166	34	2223 2335 2100	24	2275	2	2192	6	2120 2300 2050	21	2434	9
METALLURGICAL							2250	1	2142	12		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH	2350	1	2039	10					1667	1		

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1422	2			1377	3						
BIOLOGICAL SCIENCES	1788	5										
CHEMISTRY	1737	10					1960	1			1900	1
COMPUTER SCIENCE	2004	14	2090	8					1843	2	2475	1
HEALTH (MED) PROFSNS	2388	1										
MATHEMATICS	1808	1	2157	2	1500	1						
OTHR PHYSCL/EARTH SC	2208	1	1510	1								

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1368	5	1413	4	1496	2	1577	2
BUSINESS - GENERAL	1331	4	1667	1	1817	5	1321	15	1257	2	1190	3
MARKETING/DISTRIBUTN	1666	1	1717	3	1235	3	1250	1				
HUMANITIES	1968	4	1500	1			1541	2	1276	3	1220	10
ECONOMICS	2224	18			2063	2	1428	1			1083	1
OTHR SOCIAL SCIENCES	1940 2340 1250	33	1900	1	2054	2	1462	5	1000	1	1042	11

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL												
CHEMICAL	1892	2			2175	1	1841	5			1000	1
CIVIL -CNSTR/SAN/TRP	1879	16			1798	12	1749	4	1664	3		
ELECTRICAL -COMPTR	2114	15			2217	19	1866 2192 1449	35	1794	6	2104	2
GEOLOGICAL							3166	1				
INDUSTRIAL	2304	2			2206	5					2000	1
MECHANICAL	1891	6			2120	12	1638	17	1637	1	2417	1
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS	2250	1			2090	1	1633	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH	2066	5										

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1149	3					1166	1	1583	1		
BIOLOGICAL SCIENCES	1483	5					1176	2			1298	5
CHEMISTRY							1542	2			770	1
COMPUTER SCIENCE	2017 2250 1750	20			2125	6	1666	7	1416	1		
HEALTH (MED) PROFSNS							1635	3	1500	2	1602 1875 1408	70
MATHEMATICS	1956	7					1425	1	1425	1	1478	1
OTHR PHYSCL/EARTH SC							1700	1			1500	1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1977	18	2580	7	1822	7	2183	5	2290	1		
MBA - TECHNICAL	2125	2	2833	1	2892	2	2350	2				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL			2100	1	3000	1	2767	2				
MBA - TECHNICAL	2600	1	2300	1								

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2916	2	1900	1								
MBA - TECHNICAL												

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1591 1710 1500	564	1573 2075 1041	33	1327	14	1714	14	1520	1	1703	5
BUSINESS - GENERAL	1708	5	1504 2000 1041	106	1344 1683 1041	116	1641 1935 1333	27	1383	2	1587	13
MARKETING/DISTRIBUTN			1492	15	1371 1666 1166	76	1630 1916 1417	20			1525	3
HUMANITIES	1769	11	1621 2250 944	24	1326 1833 1000	49	1926	19	1908	3	1700	1
ECONOMICS	1669 1750 1600	24	1950 2500 1408	48	1344	10	1979	7	1850	2		
OTHR SOCIAL SCIENCES			1853 2200 1300	63	1331 1583 1000	35	2028	14	1932	4	1500	1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2291	6				
CHEMICAL							2258 2391 2083	33	2228	2	2064	3
CIVIL -CNSTR/SAN/TRP	2102	8	2209	4			2176 2400 1900	24	2237	3	1825 2125 1500	44
ELECTRICAL -COMPTR	1993	6	1889	3	1924	4	2226 2416 2083	581	2242 2391 2160	20	2260	9
GEOLOGICAL												
INDUSTRIAL	1993	11	1964	3	1838	12	2096 2291 1875	47	2125	9	2161	13
MECHANICAL	2125	1	2000	2	2110	9	2206 2375 2050	284	2266 2450 2026	68	2174	12
METALLURGICAL							2208	16	2351	9		
MINING					1479	2	1040	1			1125	1
NUCLEAR -ENGRG PHYS							2105	5				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2074	13	2269	7	1917	2

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			886	1	1411	7					1333	1
BIOLOGICAL SCIENCES					1271	4	2128	2				
CHEMISTRY					1600	1	2136	4				
COMPUTER SCIENCE	1625	3	1718	18	1897	11	2147 2292 2000	135	2197	4	1994	5
HEALTH (MED) PROFSNS			1000	1	2088	4						
MATHEMATICS	1971	4	1890	10	1728	3	2113 2291 1825	46	2133	5		
OTHR PHYSCL/EARTH SC					1041	1	2244	8				

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1694	15	1805	4	1696	5	1621	5	1472	3	1725	7
BUSINESS - GENERAL	1997	19	1763	18	1709	19	1584	18	1576	7	1917	6
MARKETING/DISTRIBUTN	1573	10	1777	7	1722	10	1648	8	1398	3	1967	2
HUMANITIES	1677	9	1873	4			1689	3	1438	2		
ECONOMICS	1808	7	1855	9	1825	5	1750	1	1760	1		
OTHR SOCIAL SCIENCES	1661	9	1492	2	1415	5	1541	1	1200	1	1900	1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2312 2425 2150	147	2231	4	2351 2425 2292	27	2242	10	2163	4	2351	14
CIVIL -CNSTR/SAN/TRP	2197	11	2242	4	2075	2			1805	9	1967	2
ELECTRICAL -COMPTR	2285 2425 2083	35	2184 2375 2034	103	2336	4	2200	3	2220 2300 2175	22	2192	2
GEOLOGICAL												
INDUSTRIAL	2190	11	2174	11	2296	12	1980	5	2077	13		
MECHANICAL	2302 2425 2166	62	2203 2330 2083	48	2306	7	2114	17	2159 2300 2015	57	2407	14
METALLURGICAL	2265	6	2063	2			2250	1	2204 2300 2083	44		
MINING	1958	1									2312	4
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS											2603	5
ENGINEERING TECH	2350	1	2035	15	1354	2			2073	5		

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1300	4			1435	7						
BIOLOGICAL SCIENCES	1963	6					1050	1				
CHEMISTRY	1846	17			1210	1	1898	4	1930	1	1925	2
COMPUTER SCIENCE	2059 2250 1850	33	2081 2250 1750	30	2250	1	1950	1	1948	7	2238	2
HEALTH (MED) PROFSNS	2388	1										
MATHEMATICS	1808	1	2114	5	1983	5			2200	2	2000	1
OTHR PHYSCL/EARTH SC	2208	1	1510	1			1208	1			1250	1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING			1635	1	1398	6	1406	5	1496	2	1412	3
BUSINESS - GENERAL	1363	8	1667	1	1716	14	1302	19	1337	5	1180	5
MARKETING/DISTRIBUTN	1666	1	1717	3	1397	5	1250	1				
HUMANITIES	1825	5	1500	1			1411	3	1276	3	1252	14
ECONOMICS	2186	19			2063	2	1428	1			1312	2
OTHR SOCIAL SCIENCES	1908 2340 1250	35	1900	1	1798	4	1478	7	1472	3	1139 1474 800	21

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1794	2				
CHEMICAL	2039	6	2246	8	2292	16	1740	8			1000	1
CIVIL -CNSTR/SAN/TRP	1822	19			1675 2000 1500	24	1726	9	1569	8	1111	1
ELECTRICAL -COMPTR	2149 2387 1850	25			2239 2405 2100	84	1781 2189 1449	76	1794	6	2104	2
GEOLOGICAL							3166	1				
INDUSTRIAL	2253	6			2248	9	2033	2	2416	1	2000	1
MECHANICAL	1919	8	2170	3	2196 2355 2000	43	1679 2050 1442	35	1716	2	2042	2
METALLURGICAL					2260	4	1956	4				
MINING							1708	2	1750	1		
NUCLEAR -ENGRG PHYS	2150	3			2227	7	1633	1				
PETROLEUM -NATL GAS	2000	2										
ENGINEERING TECH	2078	12			2140	3	2116	1				

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1149	3					1106	4	1292	2	1108	1
BIOLOGICAL SCIENCES	1483	5					1159	3			1309	9
CHEMISTRY	1208	3					1406	3			770	1
COMPUTER SCIENCE	2033 2308 1666	38			2140	14	1723 2000 1416	24	1375	2		
HEALTH (MED) PROFSNS							1635	3	1417	3	1612 1900 1375	105
MATHEMATICS	1961	10			2167	1	1403	4	1425	1	1478	1
OTHR PHYSCL/EARTH SC	1305	5			1667	2	1554	3	2000	1	1500	1

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1940 2083 1747	32	2445	11	1823	8	2150	9	2290	1		
MBA - TECHNICAL	2250	3	2833	2	2892	2	2335	6	3029	2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2835	1	1633	2	3000	1	2767	2	2225	2	2100	1
MBA - TECHNICAL	2445	4	2300	1							2678	3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2916	2	1900	1	1754	1						
MBA - TECHNICAL												